

According to all experts, the lifespan of an air conditioning unit in Florida, operating normally, ranges from 10 to 15 years. Many of you have units falling within this category, and some are even older. We're not endorsing anyone, but a company approached us last week to promote their air conditioning unit replacement service. We're attaching their promotional page for your reference.



Hi Stefin,

My name is Jim, we spoke over the phone. I am the Head of Customer Experience and Sales with Filterbuy HVAC Solution. We provide premium HVAC Services and are also a manufacturer of the highest-quality residential Air Conditioning filters in the United States.

I am writing to you today, to ask for your help and support to inform some of your residents that may need their Air Conditioner system replaced. I've attached a list of condo units that the AC system is 15 years or older.

**We are currently offering a new Rheem 2-ton AC replacement for \$3,750.**

We are a local, second-generation, family-owned business offering premium residential Air Conditioning services in South Florida. We currently provide the following services:

- ▶ New AC installation
- ▶ AC Repairs
- ▶ Air Duct Cleanings & Replacements
- ▶ AC Maintenance Plans

**We at Filterbuy will make 4 promises to you as an HVAC partner for the Century Village community.**

- A reliable, consistent HVAC company to recommend and service your clients.
- Single point of contact for your HVAC needs.
- Guaranteed pricing, in writing. You don't have to worry about what the AC cost might be.
- Peace of mind that you have a trustworthy and dependable HVAC partner to get the work done effectively.

I will follow up with you in a couple of days. If you would like to speak sooner, please feel free to call or send me an email.

Thank you for your time.

**Jim Maguire**

Head of CX & Sales

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